

**U.G. PROGRAMME OUTCOMES**  
**BACHELOR OF COMMERCE (B.COM)**

**Semester-wise Course Modules and their Outcomes**

**B.COM. - I**

<b>I-SEMESTER</b>	<b>II-SEMESTER</b>
English	English
Marathi/Hindi	Marathi/Hindi
Financial Accounting	Business Mathematics and Statistics
Business Economics	Business Economics
Business Organization	Business Management
Company Law	Secretarial Practice

**PROGRAM OUTCOMES:**

Students learn English, Marathi and Hindi as basic languages in B.Com. I and II Year. They would be able to communicate by using these languages in society. Language is the primary medium of learning. Our skills are demonstrated through words or written languages. Language based learning disabilities are problems with age appropriate reading, spelling and writing. It is therefore not surprising that language difficulties can interfere with academic performance.

**FINANCIAL ACCOUNTING:**

Students will learn relevant financial accounting, career skills applying both quantitative and qualitative knowledge to their future careers in business. After studying this course students should be able to define book-keeping and accounting explain the general purposes and functions of accounting. Describe the

main elements of financial accounting information- assets, liabilities, reference and expenses. Identify the main financial statements and their purposes.

### **ECONOMICS:**

Develop the ability to explain core economics terms, concepts and theories. Explain the functions of market and prices as allocative mechanism. Apply the concept of equilibrium to both Micro and Macro Economics. Identify key Macro Economics indicators and measures of Economic change, growth and development.

### **COMPANY LAW AND SECRETARIAL PRACTICE:**

To enlighten the students' knowledge on Companies Act. On successful completion of this course, the students should have thorough knowledge on formation of company, documents required and acts pertaining to it.

### **BUSINESS ORGANIZATION & MANAGEMENT:**

Apply conceptual learning skills in today's business environment. Analyze financial performance of an organization. Evaluate organizational decisions with consideration of the political, legal, and ethical aspects of business. Assess strengths, weaknesses, opportunities and threats of the business environment.

### **B.COM-II YEAR**

<b>III-SEMESTER</b>	<b>IV-SEMESTER</b>
English	English
Marathi/Hindi	Marathi/Hindi
Financial Account	Financial Account
Monitory Economics	Monitory Economics

Business Law	Skill Development
Business Communication & Management	Income Tax

### **BUSINESS COMMUNICATION AND MANAGEMENT:**

Upon completion of the course students are expected to be able to demonstrate a good understanding of effective business writing, research approaches and information collection, developing and delivering effective presentations and effective inter-personal communication.

### **BUSINESS LAW:**

Upon successful completion of business law the students will be able to demonstrate and understanding of the legal environment of the business. Apply basic legal knowledge to business transaction communicate effectively using standard business and legal terminologies.

### **INCOME TAX:**

Upon successful completion of Income Tax the students will be able to demonstrate and apply to tax formula for individuals. Identify individuals who must file tax returns determining filing status and understand the calculation of the Tax. According to filing status, calculate the number of exemptions and the exemption amount for taxpayers.

### **B.COM-III YEAR**

<b>V-SEMESTER</b>	<b>VI-SEMESTER</b>
Financial Accounting	Financial Accounting

Cost Accounting	Management Accounting
Business Finance	Indian Economics
Indian Economics	Business Finance
Management Process	Advance Statistics
Marketing Management	Human Resource Management

### **COST AND MANAGEMENT ACCOUNTING:**

Learning outcomes critically analyze and provide recommendations to improve the operations of organizations through the application of the management accounting techniques, demonstrate the mastery of costing system, cost management system, budgeting system and performance measurement system.

### **BUSINESS FINANCE:**

Students of Business Finance will develop these skills like ability to organize, analyze and interpret numerical and financial data. Sound decision making abilities, aptitude for details and accuracy. Proficiency in oral and written communication with the ability to explain complex financial transactions in data to others.

### **MANAGEMENT PROCESS:**

Learning outcomes observe and evaluate the influence of historical forces, the current practice of management. Identify and evaluate social responsibility and ethical issues involved in business situations and logically articulate own position on such issues. Develop business models that support a company's strategic objectives.

## **ADVANCE STATISTICS:**

Upon successful completion of this course, students will be able to organize, manage and present data. Analyze statistical data graphically using frequency distributions. Analyze statistical data using measures of central tendency, dispersion and location, probability distribution, correlation and regression analysis, estimation, hypotheses testing and statistical forecasting.

## **MARKETING MANAGEMENT:**

Marketing understand fundamental marketing concepts, theories and principles in areas of marketing, policy of market and consumer behavior of product distribution, promotion and pricing decisions. Understand the role of marketing as a fundamental organization policy process.

## **HUMAN RESOURCE MANAGEMENT:**

Contribute to the development, implementation and evaluation of employee recruitment, selection and retention plans and processes. Administer and contribute to the design and evaluation of performance management program. Develop, implement and evaluate employee orientation, training and development programs. Conduct research, produce reports and recommend changes in human resource practices.

## **I. PROGRAM OUTCOME OF BACHELOR OF ARTS (B.A.)**

Students seeking admission for B.A. are expected to imbue with following quality which help them in their future life to achieve the expected goals.

- a. Realization of human values.
- b. Sense of social service.

- c. Responsible and dutiful citizen.
- d. Critical temper
- e. Creative ability.

### **MISSION OF THE DEPARTMENT OF ENGLISH**

- To inculcate interest among students in assimilating the ethics and values through the study of English language and Literature.
- To help the students in learning English language in a stress free atmosphere.
- To motivate the students in developing their career with the help of English language.
- To make English interesting and informative as a subject.
- To use as much ICT as possible for better instruction.
- To reach out Higher Education to the most deprived and underprivileged sections in the society.
- To promote research aptitude among students.
- To equip our students to be a part of the Community Development Programmes and thus towards the ultimate object of a prosperous and vibrant nation.

### **ACTION PLAN**

1. Organizing Seminars & Group Discussions of students.
2. To send students for the participation in various co-curricular activities and competitions like Debate, Elocution, Drama, Poetry Writing, Essay Writing & Poster Making.
3. Orientation, Intensive & Tutorial classes are conducted.

4. Organizing two Unit Tests in each session, two term exams & frequent Surprise Tests.
5. Discussion of Previous question papers of University in the classroom.
6. To facilitate English Language learning process through English Language Lab.
7. To make English Language learning process students' friendly.
8. To enhance the English Language proficiency of students by developing their communicative skills.